

# WEST + MAIN



## MENTEE CHECKLIST

Congratulations on passing the exam! Whether you're waiting for your license to be approved by the state or transferring your license to West and Main Homes, please start working on the following action items.

- Visit [Oregon Mentorship Page](#)
- Pick 5 of our amazing mentors that you're considering working with.
- Reach out to your top 3 via Slack. Introduce yourself. Let them know what you are looking for. Be candid about who you are and how you work. Let them know what they are potentially getting themselves into. Do you have clients and are you ready to hit the road running?
- Schedule a time to talk to your mentor candidates within a 5-7 day period. It can be on the phone, online or in person. Just get them scheduled. You can probably tell in 15-20 minutes if they are a good fit for you.
- If you aren't quite sure if any of your top 3 chosen mentors are a good fit for you, reach out to the next 2.
- Still can't decide? Call Jenna J.
- When it's clear that you have a mentor you'd like to work with, ask them if they are ready to collaborate with you. Keep in mind that Real Estate is a CRAZY business and people's lives can change quickly. Don't be disheartened if it doesn't work out with your first choice.
- Get your Mentorship agreement signed ASAP. Send it to your mentor so that they have a copy. Please also email it to Shonna and Jenna J.
- Thank your mentor. Do it early and often. Now go work on your database.

My Top 5 Mentors: Put a star by ones to interview

- 1.
- 2.
- 3.
- 4.
- 5.

Please make sure you send your Mentorship agreement to Shonna and Jenna via email as soon as you get it signed!