

WEST + MAIN



MENTORSHIP AGREEMENT

This agreement shall be between _____ **(MENTEE)** and _____ **(MENTOR)** for the period of **MENTEE's first _____closed transactions.**

The purpose of this mentorship agreement is to clearly communicate the arrangement and expectations for both parties.

The mission of West + Main's Mentorship program is to provide support both in transactional real estate and in business growth.

The **MENTOR** agrees to share their knowledge and opinions on how to handle transactional situations as well as business strategies to work towards the business goals desired by the **MENTEE**. This is not a guarantee of results, but an intentional strategy and action plan to increase the likelihood that the **MENTEE** will thrive from the beginning of their Real Estate career at West + Main Homes.

The **MENTEE** agrees to pay the **MENTOR** _____% of the **MENTEE's first _____ closings "off the top"** before any company splits or referrals as compensation for the **MENTOR'S** time, support and knowledge.

Checks will be cut by West and Main or by Title Company as directed by approved CDA and made payable to _____. **Once the first _____deals are closed, the MENTOR and MENTEE have the option to extend or renegotiate a new agreement for continued support or coaching.**

Both parties agree to keep meetings, information, training and strategies largely confidential, in an effort to support each other in further growth and business.

The **MENTOR** agrees to be available _____ times per month for a face-to-face or focused virtual meeting. The **MENTOR** also agrees to be "reasonably" on call for transactional support and client management. Meeting times shall not be cancelled unless it is unavoidable and rescheduled as soon as possible if that is the case, as not to slow the process.

Conflicts can arise in a mentor-mentee relationship. The mentor and mentee agree to use open communication as a first step to address any such conflicts. Both parties also agree that each individual's Independent Contractor Agreement as executed with West + Main Homes supersedes this Mentorship Agreement.

MENTEE: _____

MEENTOR:_____